



General Terms and Conditions for the Sale of Products and/or Services

1 General

1.1 Definitions:

“Affiliate” means, with respect to a Party, any other person or entity that controls, is controlled by or is under common control with such Party;

“Annexes” shall have a meaning set out under section 15.1 (List of Annexes);

“Authorized Representative” means the individual that has the authority to legally bind a Party to an agreement;

“Buyer” means the entity to which the Seller is providing Products or performing Services under the Contract;

“Confidential Information” means any information disclosed by one Party to the other Party, whether in oral, written or any other form (including on-site observations), that is designated as confidential or that reasonably should be understood to be confidential given the nature of the information and the circumstances of disclosure, including (but not limited to) the terms and conditions of the Contract, the existence of the project relating to the Contract and business, commercial, product design, strategic, financial, pricing, technical and any other sensitive information of the other Party;

“Contract” means either the contract made in writing and signed by and between both Parties, or the accepted order confirmation or similar document (including the scope and pricing) between the Parties for the sale and purchase of Products and/or Services, together with these Terms and Conditions;

“Contract Price” means the agreed price stated in the Contract for the sale of Products and/or Services, including adjustments (if any) in accordance with the Contract. Unless otherwise agreed between the Parties in writing, the Contract Price shall be determined according to the Seller’s current standard price list for the Products and/or Services in question;

“Ex Works” shall have the meaning set out in Incoterms 2020;

“Force Majeure” means any circumstance which is beyond the control of a Party, including but not limited to the outbreak of war, any governmental act, act of war, explosion, terrorist acts, accident, civil commotion, riot, industrial dispute, strike, lockout, fire, flood, natural disaster, stoppages or restraint of labor from whatever cause, whether partial or general, epidemic or pandemic, sanctions or export restrictions, traffic congestion, mechanical breakdown or obstruction of any public or private road or highway or defects and delays in sub-contractor deliveries caused by any Force Majeure event;

“Incoterms 2020” means the international commercial terms by the International Chamber of Commerce, Incoterms 2020.

“IPR” shall have the meaning set out in section 10.1 (Title to IPR);

“Other Charges” shall have the meaning set out in section 5.2;

“Party” or “Parties” means one or both of the Seller and the Buyer as the context requires;

“Product” or “Products” means the materials, goods, and/or products to be supplied under the Contract by the Seller to the Buyer;

“Sanctions and Export Control Laws” means any sanctions and export control regulations adopted by the United Nations, the European Union, the United States, the United Kingdom, Switzerland, and Member



States of the European Union and the European Economic Area as well as any country that has jurisdiction over the transaction in question.

“Sanctioned Person” means any individual or entity that is (i) designated on any list of individuals or entities subject to asset freezes or other restrictions under Sanctions and Export Control Laws, (ii) wholly or partially owned or controlled by any party referred to in point (i), and (iii) any party acting for, on behalf of, or at the direction of any party referred to in point (i) or (ii).

“Prohibited Territory” means the Russian Federation, Belarus, and any country or territory subject to a comprehensive trade embargo under Sanctions and Export Control Laws.

“Seller” means the Furlong Sensing Limited providing Products and/or performing Services under the Contract;

“Service” or “Services” means the services to be performed under the Contract by the Seller to the Buyer;

“Terms and Conditions” means these “General Terms and Conditions for the Sale of Products and/or Services” and its Annex 1, together with any modifications or additional provisions agreed between the Parties in writing (including but not limited to Seller’s order confirmation), provided that any such provisions are expressly stated to prevail over the provisions set forth in these Terms and Conditions (except if they are included in Seller’s order confirmation, which shall automatically prevail these Terms and Conditions);

“Variation Order” shall have the meaning set out in section 4.5 (Variation Orders);

“VAT” means (i) any tax imposed in compliance with the European Union’s Council Directive 2006/112/EC of 28 November 2006 amended on the common system of value added tax, (ii) any other tax of a similar fiscal nature, whether imposed in a member state of the European Union in substitution for, or in addition to, such tax, or imposed elsewhere, and (iii) any similar taxes imposed on the sale of goods and services in any applicable jurisdiction; and

“Warranty Terms” shall have the meaning set out in section 11.1 (Seller’s Warranty).

1.2 Singular and Plural. Definitions apply to the singular and plural forms of each term defined.

1.3 In Writing. Any references to written form shall mean a document or email, whether electronic or in hard copy, that is signed by the Authorized Representative of the Party in question.

1.4 Titles and Headings. Titles and headings of sections of these Terms and Conditions are for convenience only and shall not affect the construction of any provision of these Terms and Conditions.

2 Application

2.1 Application. These General Terms and Conditions for the Sale of Products and/or Services shall apply to any sales of Products and/or Services sold by the Seller and purchased by any Buyer.

2.2 Exclusion of Inconsistent Terms. These Terms and Conditions shall be deemed to be annexed to any quotation made by the Seller, as well as to any acceptance by the Seller of a purchase order by the Buyer, and therefore: i. form the terms and conditions of the Contract; and ii. apply to the exclusion of any inconsistent or additional terms and conditions put forward by or on behalf of the Buyer (e.g., the Buyer’s general terms). The above subsection (ii) to this section 2.2 (Exclusion of Inconsistent Terms) shall not, however, apply to such modifications or additional provisions that are expressly agreed between the Parties in writing to be prevailing over the provisions set forth in these Terms and Conditions.

3 Representations

3.1 Representations. Without limiting any other representations and warranties, each Party represents and warrants, that:



- i. it is duly organized, validly existing and in good standing under the laws of the jurisdiction of its formation and has all requisite corporate power and authority to carry on its business;
- ii. the Contract is within its powers and has been duly authorized and signed;
- iii. the execution, delivery and performance of the Contract does not violate, conflict with or constitute a default under (i) its articles of association or similar registered company rules, or (ii) any law, statute, rule or regulation to which it is subject, or any order, judgment or decree to which it is subject to;
- iv. it is not insolvent, and it will not be rendered insolvent by the performance of the Contract, and it is able to meet its respective business obligations as they come due. No proceeding in bankruptcy or insolvency has commenced or is pending against it; and
- v. it is in compliance with all applicable laws, rules and regulations, including but not limited to import and export control laws and regulations, tax legislation, international trade restrictions and sanctions, anti-corruption, anti-bribery and anti-money laundering laws, employer related laws as well as health, safety and environmental legislation.

3.2 The Buyer shall, at its own expense, have and maintain all the necessary permits, certificates, registrations, filings and licenses needed for performing its obligations under the Contract. The Buyer shall ensure that it, its operations, and its employees are covered by an insurance, the terms and coverage of which are customary with respect to the nature of the Products and/or the Services. The Buyer further agrees to insure itself against all loss, damage or cost that the Buyer may suffer as a result of Seller's actions or omissions.

4 Conclusion of Contract

4.1 Quotation. Any quotation by the Seller shall remain open for a maximum period of thirty (30) days from the date appearing thereon and may be withdrawn or altered by the Seller at any time within such period without notice. Additionally, obvious or apparent mistakes or errors in the quotation are not binding upon the Seller and may be corrected by the Seller at any time in its sole discretion.

4.2 Purchase Order. Any quotation submitted by the Seller amounts to an invitation to treat and not an offer, regardless of the language used. The placing by the Buyer of any purchase order (whether or not any quotation may have been submitted) shall constitute an offer by the Buyer and is always subject to Seller's written order confirmation. The Buyer accepts an order confirmation either in writing by confirming the order confirmation or by accepting the delivery of the Products and/or Services.

4.3 Samples and Catalogues. Samples and catalogues of Products or Services are to be considered non-binding material for illustration and/or test purposes, giving only an initial approximation of properties and specification. Drawings, specifications of dimensions and weight, which form the basis of the quotation or order confirmation, shall only be seen as approximate values, insofar as they are not exclusively designated to be binding.

4.4 Measurements. The weight, volume or gage of the Products measured upon shipment is valid.

4.5 Variation Orders. Any changes to the quantities, delivery times or other arrangements or details relating to the Products or Services that are proposed by the Buyer after the conclusion of the Contract (the "Variation Order") are to be considered as a new offer by the Buyer, and subsequent written acceptance by the Seller is required. In case of a Variation Order, the Seller is entitled to a fair and reasonable adjustment of the Contract Price corresponding to the changes under the Variation Order, delivery schedule and other terms of the Contract, as may be necessary and appropriate. In case of a Variation Order, the Buyer shall have the sole responsibility for payment of any resulting additional charges or payments.

4.6 No cancellations. The Buyer does not have a right to postpone, change, cancel or terminate the order as confirmed under section 4.2. In case the Seller agrees separately in writing to Buyer's request to postpone, change, cancel or terminate the order, the Buyer shall be liable of, and Seller has the right to, invoice the Buyer, any related direct and indirect damages, costs (including any supplier and sub-





contractor costs) and expenses that are incurred due to such postponement, change, cancelling or termination.

4.7 No guarantees. Seller's delivery, performance, warranty or any other action or feature shall not be guaranteed by any third-party or parent company (or similar) guarantees or bonds.

5 Price and Payment

5.1 Contract Price. The Buyer shall purchase the Products and/or Services from the Seller at the Contract Price.

5.2 Other Charges. The Contract Price is Ex Works, however, exclusive of all such fees and charges that the Seller's quotation does not expressly state to be included in the Contract Price, as well as VAT and any other taxes, duties, shipping and insurance costs, and charges of any kind imposed by any governmental authority or agency, or any other applicable party, on, or relating to, the Products or Services ("Other Charges"). The Buyer shall have the sole responsibility for payment of all such Other Charges (or subsequent increase of such Other Charges) that are not included in the Contract Price.

5.3 Invoicing. Seller shall have a right to invoice after the Products have been delivered or are ready for collection (whichever is first), or the provision of Services has commenced. The Seller shall send the Buyer an invoice, which is due and payable 30 days after the date of the invoice. Notwithstanding the above, all payments payable to the Seller under the Contract shall become due immediately on its termination.

5.4 Instalment Payments and Deductions. Instalment payments and any deductions of discounts, expenses or setoff require a specific separate written agreement between the Parties.

5.5 Late Payment. No payment shall be deemed to have been received until the Seller has received cleared funds in the currency stated on the invoice. In case of late payment or any part thereof, the Seller shall be entitled to:

- i. charge overdue interest at the rate of 8 per cent per annum, calculated from the due date until the date of the actual payment;
- ii. require payment in advance of delivery in relation to any Product or Service not previously delivered; and
- iii. refuse to make delivery of any undelivered Product or Service without incurring any liability whatsoever to the Buyer for non delivery or any delay in delivery.

5.6 Price Adjustment. The Seller reserves the right to adapt the Contract Price, including for confirmed orders, to reflect any increase in the Seller's costs that result from events or circumstances beyond the Seller's control, such as Force Majeure, shortage of primary material or labor, fluctuation of foreign exchange rates or similar problems, if this increase happens before the delivery of the Product or the Service.

6 Delivery

6.1 Time and Place. Delivery of the Products and/or Services shall take place at the address specified by the Seller on or around the date or period agreed in the Contract. Any dates or time periods specified in the Contract for delivery of the Products and/or Services are best estimates only. If no estimated dates or time periods are so specified, delivery shall be within a reasonable time taking into account all relevant factors (including without limitation the distance and chosen method of delivery). The Buyer shall make all arrangements necessary to receive the delivery of the Products and/or Services whenever they are tendered for delivery in accordance with the prior notice from Seller. The Buyer shall collect the delivery without delay but latest within three (3) days of being notified for the Product being ready for collection.

6.2 Partial Deliveries. The Seller reserves the right to make and invoice partial deliveries.

6.3 Notice of Complaint. Any damages, defects, shortages, over-deliveries and duplicated orders shall be reported to the Seller by the Buyer without delay but latest within three (3) days of receipt.



7 Risk and Property

7.1 Transfer of Risk. Seller will sell the Products and/or Services and the Buyer will buy the Products and/or Services. Risk in the Products shall pass to the Buyer upon collection. Risk will pass when the Products are entrusted to the Buyer or set aside for the Buyer's collection, whichever happens first.

7.2 Retention of Title. Title to Products sold shall not pass to the Buyer until full payment of the part of the Contract Price, which relates to the relevant Products, and any other applicable charges, have been made. Until title of the Products has passed to the Buyer, the Buyer shall:

- i. hold the Products on a fiduciary basis as the Seller's bailee;
- ii. store the Products (at no cost to the Seller) separately from all other goods of the Buyer or any third party in such a way that they remain readily identifiable as the Seller's property;
- iii. not destroy, deface or obscure any identifying mark or packaging on or relating to the Products; and
- iv. maintain the Products in satisfactory condition and keep them in a safe and secure manner.

7.3 Buyer's Failure to accept or collect Delivery. If for any reason the Buyer fails to (A) accept delivery of any of the Products when they are ready for delivery, or Seller is unable to deliver the Products on time because the Buyer has not provided appropriate instructions, documents, licences or authorisations or (B) collect the delivery in time in accordance with section 6.1:

- i. risk in the Products shall pass to the Buyer (including for loss or damage caused by the Seller's negligence);
- ii. the Products shall be deemed to have been delivered; and
- iii. the Seller may store the Products until the Buyer takes possession of the Products, whereupon the Buyer shall be liable for all related costs and expenses (including, without limitation, storage and insurance).

If the Buyer is in breach of section 7.3 for over 60 days, the Seller shall have a right to terminate the Contract and sell the Products to a third-party with no refund to the Buyer, and the Buyer shall, regardless, have an obligation to pay the Contract Price to the Seller.

8 Termination

8.1 Termination of Contract. The Contract and the Buyer's right to possession of all Products shall terminate immediately if:

- i. the Buyer commits a breach of any term of any Contract and (if the breach is capable of remedy) fails to remedy it within 30 days after receipt of notice in writing requiring it to do so;
- ii. the Buyer makes any voluntary arrangement with its creditors or (being an individual or firm) becomes bankrupt or (being a company) becomes subject to an administration order or goes into liquidation (otherwise than for the purpose of amalgamation or reconstruction) or an encumbrancer takes possession or a receiver is appointed of any of the property or assets of the Buyer, or the Buyer ceases, or threatens to cease, to carry on business;
- iii. any event analogous to those described in above subsection (ii) of this section 8.1 (Termination of Contract) which occurs in relation to the Buyer in any jurisdiction in which the Buyer is incorporated, resident or carries on business; or
- iv. it becomes unlawful for the Seller to carry out its obligations under the Contract.

8.2 Recovery of the Products. The Buyer grants the Seller, its agents and employees an irrevocable licence to enter any of its premises or vessels where the Products are or may be stored in order to recover Products when the Buyer's right of possession of the Products has terminated.

9 Claims and Returns

9.1 Firm Sale. All Products are sold on a firm sale basis, i.e. the Seller will not take back any Products not required or sold by the Buyer.



9.2 Return Costs and Packaging. The Seller may only accept returns that appear in the Seller's current product list, as amended from time to time. Where the Seller agrees to accept the return of such Products, the Buyer will be responsible for the cost of carriage and will ensure that the Products are carefully packaged to avoid any damage in transit. The risk in the returned Products stays with the Buyer until the Products have been received and inspected by the Seller.

9.3 Credit of Returns. The Seller will not be obliged to accept any Products that are used or damaged in any way, or otherwise not in saleable condition. Credit of amounts due or paid in will only be given for Products that are in saleable condition.

10 Intellectual Property Rights

10.1 Title to IPR. The Seller shall retain title and ownership of all intellectual property rights (whether registered or not) relating (whether directly or indirectly) to the Products and/or Services provided by the Seller, including but not limited to patents, trademarks, copyrights, design rights, utility models, applications, software, firmware, drawings, designs, solutions, technical documentation or other technical information or intellectual property delivered under the Contract (the "IPR"). Nothing in this Contract shall be construed as conferring any licence or granting any rights in favour of the Buyer in relation to the IPR.

10.2 Technical Information. The Buyer shall not use or copy any drawings, technical documentation or other technical information supplied by or on behalf of the Seller for any purposes other than those directly related to the Contract or to the use and maintenance of the Products.

10.3 No Reverse Engineering. The Buyer shall not in any form, copy, modify or reverse engineer the Products or the IPR, or allow any third party to do the same.

11 Warranty and Liability

11.1 Seller's Warranty. The Seller's warranty shall be governed by "Furlong Sensing Limited General Warranty Terms" (the "Warranty Terms", Annex 1). Except for the warranties set out herein, the Seller disclaims all other express or implied representations or warranties whether under contract, statute, common law or otherwise.

11.2 Liability Cap. To the extent permitted by law, the Seller's liability to the Buyer will in the maximum be the lesser of the following: (i) the actual amount of the loss or damage (for which the Buyer must provide the Seller with reasonable proof), or (ii) thirty (30) per cent of the Contract Price.

11.3 Exclusion of Indirect and Consequential Damages. In no event shall the Seller be liable to the Buyer (or to any other party) for any loss of profit, loss of use, loss of contracts, loss of business, loss of customers, loss of goodwill, contractual liabilities of others or for any other indirect or consequential loss or damage, which may be suffered by the Buyer (or by any other party). The Seller shall not be liable for any liquidated or special damages.

11.4 Damage to Property. The Seller shall not be liable for any damage to property (including Buyer's property and products and any third-party property or products) caused by the Product or Service after the delivery or after the Products are ready for collection (whichever is first). If the Seller incurs liability for such damage as described in this section 11.4, the Buyer shall indemnify, defend and hold the Seller harmless.

11.5 Notice of Claim. The Seller (or any of its Affiliates) shall not be liable to the Buyer for any breach of the Contract unless written notice of the claim is given to the Seller within 14 days of the date when the Buyer becomes aware of the incident causing the damage, however no later than the end of the warranty period, as set out under the Warranty Terms, or one (1) year after the end of the Contract, whichever is later.

11.6 No Liability until Final Judgement. The Seller shall only be liable to the Buyer once the matter is finally settled and is non-appealable.





11.7 Third Parties. The Seller shall not be liable for any delays, defects, costs or damages caused (fully or partly) by the Buyer or the Buyer's other suppliers or sub-contractors or by any other third party, or the current products or systems of the Buyer.

11.8 Exceptions to Limitation of Liability. Nothing contained in the Contract shall be construed to limit or exclude the liability of either Party (i) under sections 12 (Confidentiality) and 13 (Trade Compliance), (ii) under mandatory law or (iii) for any damage caused by gross negligence, fraud or willful misconduct.

11.9 Force Majeure. A Party shall not be liable for any loss or damage arising from that Party's failure to perform any of its obligations under the Contract if such failure is impeded or made unreasonable by Force Majeure. The Seller further reserves the right to postpone or suspend the delivery in case of Force Majeure for the duration of the obstruction and for a reasonable period of recuperation thereafter without incurring any liability to the Buyer for such delay. The Party claiming Force majeure must notify the other Party as soon as practicably possible and latest within 20 days from noticing the existence of Force Majeure. Notwithstanding anything contrary herein, either Party may terminate the Contract if the performance of the Contract has been suspended under this section 11.9 for more than six months.

11.10 Buyer's performance. If Seller's performance is delayed or prevented by any act or omission by the Buyer (or its subcontractors) or failure by Buyer to perform any of its obligations under the Contract, the Seller has the right to suspend performance, the Seller shall not be liable of any associated costs and damages and the Buyer shall compensate to Seller any associated costs and damages incurred by Seller.

12 Confidentiality

12.1 Obligation of Confidentiality. Neither Party shall disclose any Confidential Information to any third party, without the prior written approval of the other Party, except as may be required by law, regulation, court or governmental authority or rules of applicable stock exchange. Notwithstanding the aforesaid, each Party may disclose Confidential Information to the extent strictly necessary for the purposes of this Contract to (i) its employees and directors, (ii) its Affiliates and their employees and directors, (iii) its (and its Affiliates') attorneys, accountants, auditors, banks and professional advisors, and (iv) any entities and their employees and directors who are directly involved in the performance of the obligations under the Contract (including Seller's subcontractors and suppliers), provided that the Party disclosing the Confidential Information under (i)-(iv) shall see to it that such parties are bound at least by similar confidentiality obligations as set forth herein.

12.2 Publicity. Neither Party shall use the name of the other Party in publicity, advertising, or similar activity, without the prior written consent of the other.

12.3 Data Protection. In case the Seller processes personal data on behalf of the Buyer or otherwise processes personal data in respect of which the Buyer is the data controller, the Parties shall enter into a separate data processing agreement.

13 Trade Compliance

13.1 Sanctions. The Buyer represents and warrants that it is not a Sanctioned Person and that it shall comply with Sanctions and Export Control Laws.

13.2 Use of Products. The Buyer shall not use, export, reexport, transport, transfer, sell, or supply any Products to a Prohibited Territory or in any manner that would violate or otherwise be inconsistent with Sanctions and Export Control Laws.

13.3 Restricted Uses. The Buyer shall not use any Products, or export, re-export, transport, transfer, sell, or supply Products to be used (i) by, for, or for the benefit of any person or entity located or resident in a Prohibited Territory, (ii) by, for, or for the benefit of any Sanctioned Person, unless specifically authorized to do so under applicable law or a valid license issued by a competent authority, (iii) for incorporation into, or use as components or raw material in the manufacture, repair, or refurbishing of any items defined as military goods on the Wassenaar Arrangements Munitions List in countries subject to an arms embargo



established by the United Nations Security Council, the European Union, the United States, or the Organization of Security and Co-Operation in Europe OSCE or, (iv) for any uses connected to chemical, biological or nuclear weapons, or missiles capable of delivering such weapons, including their storage or handling.

13.4 Indemnification. Notwithstanding anything contrary in the Contract, the Buyer shall indemnify and hold Seller harmless for any and all damages and costs resulting from its non-compliance with this section 13 (Trade Compliance). The Buyer shall immediately inform the Seller of any non-compliance with this section 13, including any suspected non-compliance.

13.5 Seller's Liability. The Seller shall not be liable for any damages caused by any delay or disruption in deliveries where the execution of the deliveries is deemed by the Seller to be prohibited under Sanctions and Export Control Laws or otherwise to expose the Seller to the risk of becoming subject to penalties, restrictions, or similar negative administrative consequences under such laws.

14 Miscellaneous

14.1 Right to Subcontract and assignability. The Seller shall, in its sole discretion, have the right to subcontract all or any portion of the work to be performed by the Seller under the Contract, provided, that the Seller shall remain fully liable for the performance of its obligations under the Contract. Furthermore, Seller shall, in its sole discretion, have the right to fully assign and transfer this Contract to its Affiliate, provided that the Affiliate shall be fully liable for the performance of the obligations under the Contract.

14.2 Entire Agreement. The Contract constitutes the entire agreement between the Parties and supersedes all prior agreements and understandings, whether written or oral, relating to the subject matter of the Contract.

14.3 Written Modifications. The Contract may be modified only by a written agreement between the Parties.

14.4 No Waiver. The failure of a Party to insist upon strict adherence to any term of the Contract on any occasion shall not be considered a waiver of such Party's rights or deprive such Party of the right thereafter to insist upon strict adherence to that term or any other term of the Contract.

14.5 Severability. Should one of the clauses in the Contract or part thereof be legally invalid, the validity of the other clauses remains unaffected.

14.6 Relationship. The Parties are independent contractors and there is no relationship of joint venture, employment, agency, partnership or franchise between the Parties. Neither Party nor its employees have the authority to bind or commit the other Party on its behalf.

14.7 Reference use. Buyer consents that the Seller may use the Buyer's name, logo and general description of the transaction as a reference in its sales and marketing materials (subject to any trademark guidance from the Buyer).

14.8 Survival. Upon termination or expiration of the Contract, any right or obligation of a Party which by its express terms or nature and context is intended to survive termination or expiration of the Contract, shall survive.

14.9 Governing Law and Jurisdiction. The Contract shall be governed by and construed in accordance with the laws of the jurisdiction of the Seller's domicile, excluding its choice of law provisions, and the Parties hereby submit to the exclusive jurisdiction of the courts of the Seller's domicile.

15 Annexes

15.1 List of Annexes. The following annexes ("Annexes") constitute an integral part of these Terms and Conditions: Annex 1 Furlong Sensing Limited General Warranty Terms.





15.2 Order of Priority. The main body of these Terms and Conditions (meaning this document) and Annex 1 shall be construed consistently, to complement each other. All rights, responsibilities and remedies established in such documents are cumulative.

In case there is any conflict or inconsistency between any provision of the main body of these Terms and Conditions and any provision in Annex 1, the main body of these Terms and Conditions shall prevail. In case there is any conflict or inconsistency between any provision of these Terms and Conditions (including Annex 1) and the Seller's order confirmation, the Seller's order confirmation shall prevail.